

2018 FIFA World Cup RussiaTM

Global broadcast and audience summary

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The majority of schedules and audience data contained within this report was sourced by Publicis Media Sport & Entertainment (PMSE) from the official television auditing agencies in markets, via the FIFA Media Rights Licensees (MRLs).

The current household television penetration figures were confirmed via the same source for the majority of MRLs. If data was not made available by the MRLs then it was either sourced via the Publicis Media network of offices or ordered from official television auditing agencies within the market.

It is worth noting that several territories have audience measurement panels which do not cover the entire territory. In such cases, the audiences have been up-weighted using officially measured data in conjunction with population and television penetration information to account for the entire territory.

Where channels remain completely unrated, PMSE have estimated viewing with reference to average ratings for similar broadcasts in the same region. Factors taken into account for estimates included: channel type, programme type and time of day.

In territories for which MRLs were unable to supply ratings data or schedules, PMSE have estimated levels of coverage with reference to pre-tournament broadcast schedules and to schedules in similar territories (for example, other territories covered by the MRL).

Reach data has been projected for territories in which audited figures were not available. PMSE's projections make use of the relationship between build of consumption and build of reach in rated markets. Uplift to reach, from digital and out-of-home (OOH) viewing, has been estimated using research carried out in 22 markets by Nielsen on behalf of FIFA.

Over half of the global population saw coverage of the FIFA World Cup







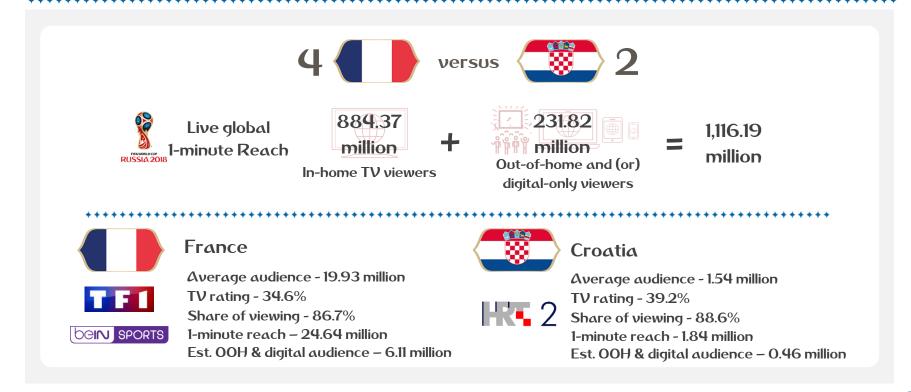
- ♦ An estimated 3.572 billion people watched some official broadcast coverage of the 2018 FIFA World Cup Russia™.
- ♦ Over half (51.3%) of the global population (aged 4 years and over) were captured.
- ★ There were an estimated 309.7 million people who did not watch coverage in home but did see coverage on digital platforms, in public viewing areas or in bars & restaurants.
- **♦** This represents an uplift of 9.5% on the linear TV audience.

Note — "total" refers to in-home viewing, out-ofhome viewing and digital platform reach combined

The final was seen live by 1.12 billion people







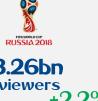
In-home viewers engaged with coverage for longer in 2018





1 minute







3.19bn viewers

3 minutes



3.04bn viewers +10.9% 2.74br viewers

20 minutes



2.65bn viewers +24.4% 2.13bn viewers

30 minutes



2.49bnviewers
+27.7%

1.95bn viewers

- → Almost 3.3 billion viewers watched at least one minute of 2018 FIFA World Cup Russia™ coverage on linear TV, up 2.2% on 2014.
- Significant increases in the longer reach criteria, the number of viewers to have watched for at least 30 consecutive minutes went up by 27.7%.
- ♦ Viewer retention (percentage of viewers who watched one minute of coverage and then went on to watch for a longer period) was up significantly on 2014. 81.2% of viewers who watched one minute went on to watch for at least 20 minutes (vs. 66.8% in 2014), whilst 76.4% watched for at least 30 (v. 61.1% in 2014).

Note – figures refer to in-home viewing only

There was an unprecedented level of viewing on digital platforms





Some digital viewing highlights:



In Russia 4 million unique users accessed Channel One's digital coverage of the Russia ν . Croatia quarter-final, almost four times the total of the top match in 2014 (1.3 million for Brazil ν . Germany). Across all three broadcasters in Russia there were 171 million video views of 2018 FIFA World CupTM content.



In China CCTV's digital platform CNTV received 6.5 billion views for simulcast and VOD coverage, seven times the figure achieved in 2014. Digital sublicensees Migu and Youku received a further 4.4 billion and 2.5 billion views respectively.



38 million unique users accessed digital content on the owned and operated digital platforms of FOX in the USA, generating 60 million hours of viewing. NBC-Telemundo (Spanish language) apps and websites generated a further 30 million hours of viewing.



In the UK over 2 million unique users saw coverage of Sweden v. England on the BBC's digital platforms, almost double the peak from 2014 (1.1 million for Brazil v. Germany). In total the BBC and ITV generated 255 million video views and over 52 million hours of viewing.



Despite not being involved in the tournament, 0.43 million unique users in Italy watched live coverage of the final on Mediaset's website. Italy v. Uruguay, the top performing match for broadcaster RAI in 2014, had only 0.28 million unique users.

'Note — digital viewing figures are yet to be finalised in some territories, global figures will be made available in the final broadcast report

Top ten most watched matches (global live average audience)





	Rank	Match	Stage	Global live audience (millions)
	1	France v. Croatia 🍣	Final	516.6
	2	Croatia v. England 🛨	Semi-final	327.5
	3	France v. Belgium	Semi-final	314.6
	4	Spain v. Russia	Round of 16	306.4
	5	France v. Argentina 💽	Round of 16	301.8
Note – figures refer to in-home viewing only	6	Germany v. Mexico	Group F	289.5
	7	Brazil v. Mexico	Round of 16	289.2
	8	🚳 Brazil v. Belgium 🕕	Quarter-final	280.8
	9	Uruguay v. France	Quarter-final	265.8
	10	Germany v. Sweden 🛟	Group F	261.1

In-home viewing increased in several regions





- ♦ Africa and the Middle East saw the largest increase in in-home reach, likely influenced by there being 5 competing teams from the region (Morocco, Tunisia, Egypt, Saudi Arabia and IR Iran) compared to just two in 2014.
- ◆ 1-minute reach down slightly in Europe, likely reflecting the absence of Italy and Netherlands, and unexpected early exit of the German national team.
- → 1-minute reach down by -7.3% in Asia, but longer reach criteria performed better (20-minute reach was up by 41.7%), suggesting that although fewer people watched coverage they were more likely to watch for longer.
- ♦ Reach was up in South America, driven by increased population in the region, increased interest in Peru (which qualified for the first time in 36 years), and early kick-off times meaning viewers were more likely to watch at home than out-of-home.
- ◆ Decline of reach in North, Central America and Caribbean influenced by the failure of the US national team to qualify for the tournament.

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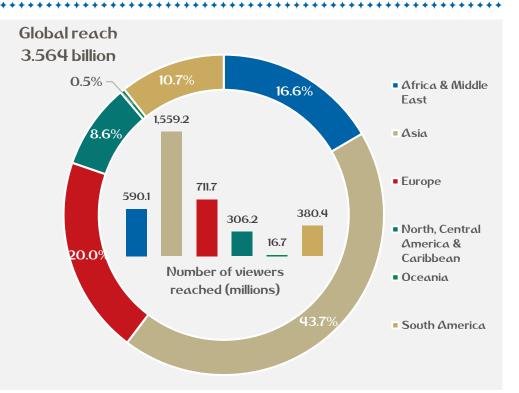
Region	FWC Russia 2018	FWC Brazil 2014	% difference
Africa & Middle East	537.0m	323.1m	+66.2%
Asia	1,415.7m	1,526.5m	-7.3%
Europe	661.3m	676.0m	-2.2%
N. C. America & Caribbean	277.2m	321.0m	-13.6%
Oceania	14.8m	17.6m	-15.9%
South America	355.9m	326.6m	+9.0%
GLOBALTOTAL	3,261.9m	3,190.8m	+2.2%

Asia contributed the most viewers to the total reach (inc. all viewing)





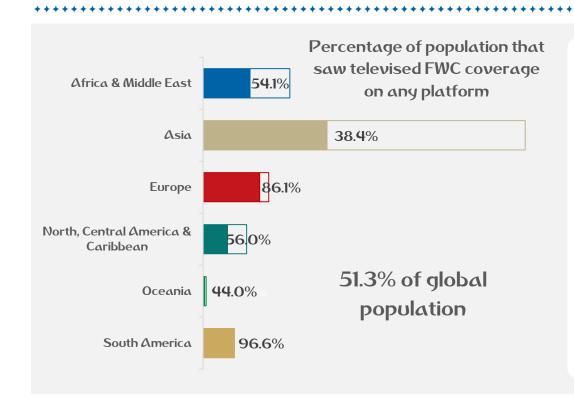
- Almost 1.6 billion individuals in Asia were reached by World Cup coverage (either by in-home linear TV, digital platforms or out-of-home), accounting for 43.7% of global reach.
- → 3 of the top 5 territories contributing to global reach were in Asia (China PR, Indonesia and India). China PR was the territory to contribute by far the largest portion of reach with 655.7 million viewers (18.4% of the global total).
- ◆ Africa and the Middle East accounted for 16.6% of global reach, driven by broadcasting in the MENA region which produced 261.2 million viewers (44.3% of the total for the region).



Proportionately, the most viewers were captured in South America and Europe





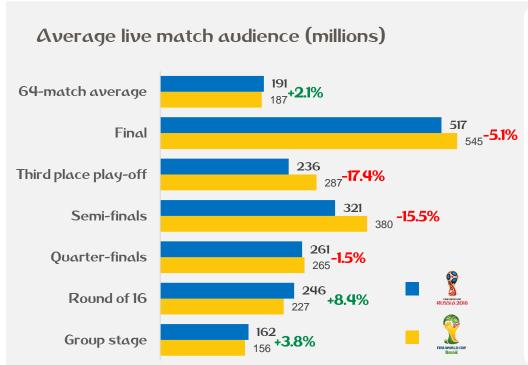


- ★ The regions in which the highest proportion of potential viewers were reached were South America (96.6%) and Europe (86.1%). In contrast only 38.4% of the Asian population were reached by World Cup coverage, reflecting relatively lower interest in the Indian subcontinent.
- ♦ 9 of the top 10 territories in terms of percentage of population reached were in South America or Europe, all of which had teams competing in the tournament.

Average live match audience by competition stage







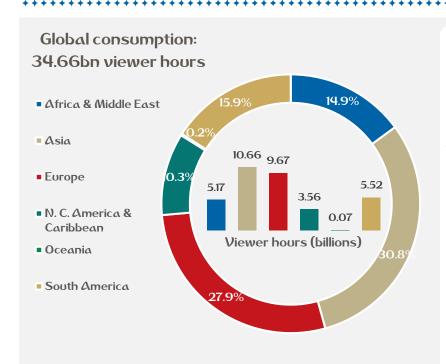
- ♦ Average global live audience of 2018 FWC Russia was 191 million viewers, a slight (2.1%) increase over the 2014 tournament average of 187 million viewers.
- ★ The average audience of the group-stage and roundof-16 matches eclipsed those achieved in 2014 by 3.8% and 8.4% respectively, reflecting strong interest during the early part of the tournament. Audiences for the quarter-finals were in line with those achieved in 2014.
- ♦ Live audiences of the semi-finals, third place play-off and final were lower than in 2014, reflecting the size of the territories involved (Belgium, Croatia, England and France compared to Argentina, Brazil, Germany and Netherlands) and the fact that only one global region was represented in 2018 (Europe), perhaps limiting appeal in other regions.

Note – figures refer to in-home viewing only

Europe and Asia account for majority of World Cup hours consumed







- Asia consumed the most coverage (10.66bn viewer hours). 41% of regional consumption derived from China, with a further 50% of the total produced in just 6 territories (Indonesia, Japan, Vietnam, India, Korea Republic and Thailand).
- ◆ Europe produced the second-highest consumption overall (9.67bn viewer hours), but actually produced more live match consumption than Asia (7.92bn viewer hours v. 7.80 bn), reflecting more favourable kick-off times for the region.
- ◆ 26.2% of consumption was produced by broadcasters in the Americas (compared to 43.5% of total coverage hours). Brazil accounted for 31.3% of hours consumed across the two regions. Globo, the free-to-air channel in Brazil, enjoyed by far the highest average audiences of any channel, with the average hour netting 23.7 million viewers (Channel One Russia was second with 14.3 million).

Consumption up in Asia and Europe despite small global decline





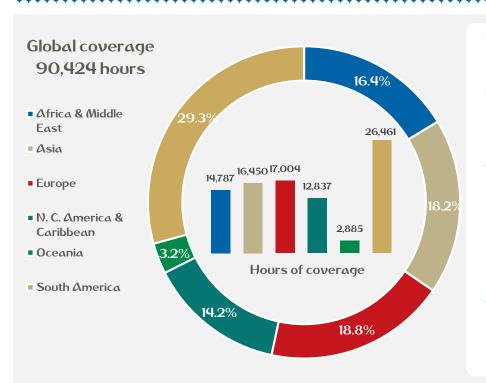
Region	FWC Russia 2018	FWC Brazil 2014	% difference	FWC hours watched per viewer
Africa & Middle East	5.17bn	7.67bn	-32.5%	9.6
Asia	10.66bn	8.24bn	+29.4%	7.5
Europe	9.67bn	9.10bn	+6.2%	14.6
N. C. America & Caribbean	3.56bn	3.85bn	-7.5%	12.9
Oceania	0.07bn	0.11bn	-33.0%	4.8
South America	5.52bn	7.55bn	-26.9%	15.5
GLOBALTOTAL	34.66bn	36.52bn	-5.1%	10.6

- Globally 2018 FWC Russia produced 34.66bn viewer hours, marking a 5.1% decline compared to 2014 (36.52bn).
- The largest regional increase was seen in Asia (+29.4%), driven by 10 live matches that took place in prime time for East Asian viewers (in 2014 no live coverage started before 23:30 China Standard Time).
- → Decreases were seen in both regions of the Americas, possibly due to the less favourable time zone for live matches. Consumption in the 2014 host market of Brazil was down by 1.17 billion viewer hours, accounting for over half of the decline in South America.

Appendix – hours of coverage by region





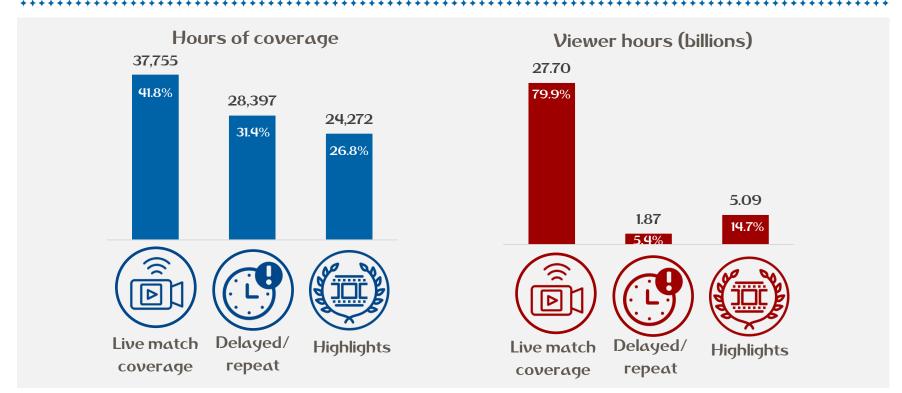


- ♦ 43.5% of all coverage hours aired in the Americas, despite the two regions representing only 13.5% of the global population.
- ♦ 29.3% of global coverage aired in South America, of which 90.0% was on pay TV (including 14,932 hours on DIRECTV alone).
- In Africa and the Middle East 73% of coverage was on pay TV, the second highest proportion after South America.
- ♦ In Asia and Europe coverage was primarily on free-to-air (FTA) broadcasters, which generally commit less time to coverage of sports events than pay TV providers.
- ♦ Overall, coverage hours on TV were down by 7.8% on 2014. However many factors can influence total coverage, such as a change in broadcaster in a market. Additionally broadcasters increasingly support programming on digital platforms rather than delivering extensive coverage on TV.

Appendix – coverage and consumption By broadcast type







Appendix – coverage and consumption Free-to-air v. pay TV





